



**Board of Directors
March 22nd
9am/ RAA Board Room**

MINUTES:

- I **Call to Order:** Reid Smith, President called the meeting to order and acknowledged that a quorum had been met.
- II **Approval of Board Minutes: A MOTION was made and seconded to Approve the minutes from the February Meeting. MOTION CARRIED**
- IV **President's Report: Smith reported on the following items:**
 1. **General Counsel RFP Update:** The RAA CEO and Executive Committee are still actively seeking responses to the RFP for the Association's General Counsel position. It was discussed the current agreement with Oats and Marino would expire at the end of March. **A MOTION was made and seconded to retain Oats & Marino as General Counsel for the 2nd Quarter of 2022 and to issue them a second quarter payment allocated in the 2022 Budget. MOTION CARRIED** Smith will keep the board apprised of all developments with the General Counsel Position.
 2. **DDA Crawfish Boil Sponsorship follow-up:** Smith discussed with the board that at the February board meeting the board had agreed to sponsor the upcoming DTA Rooftop Crawfish Boil. Part of the sponsorship comes with 8 tickets to the event. He reviewed with the board the current policy from the RAA Policy and Procedure manual on allocating those seats. He then collected names from interested board members who wanted to attend the event.
 3. **Secondary Membership Refund Update:** Smith reported refunds to any secondary member wishing to move to MLS ONLY was almost complete. The deadline for secondary members to respond was March 31st.
 4. **Louisiana REALTOR® Legislative Meetings/ May 16-18th in Baton Rouge:** Smith then reported the Executive Committee was recommending that the board consider allocating funding for members of the 2022 board of directors and the RAA Leadership class to attend the upcoming Louisiana REALTORS® Legislative Meetings in Baton Rouge in May. **A MOTION was made and seconded to authorize funding for the 2022 Board of Directors and the RAA Leadership Class for the following: 2 nights stay in Baton Rouge, Conference registration, mileage reimbursement. MOTION CARRIED**

5. Meeting with Nanette Cook regarding STR's: Smith updated members of the board on a meeting he, Jason Ray, Helen Thibeaux and Susan Holliday had with Nanette Cook and Andy Naquin regarding possible local regulations on STR's. He once again affirmed that RAA's mission is to protect private property rights and that RAA would continue to monitor this situation.

6. Tour du Riz Event Update: Smith called on Susan Holliday to provide an update on the Tour du Riz event. Holliday stated that she was still waiting on several invoices for the event but she would provide the board with a full accounting at the April meeting.

7. Nominating Committee: Reid Smith, Chair called upon Jacquie Cain Gleason President-Elect: Smith reported she was ready to begin working on the 2023 elections and serving as Chair of the 2022 Nominating Committee. Per the By-laws she requested the board approved the following members to serve on the 2022 Nominating Committee: Kim Lafleur, Angi Trahan, Ken Simeral and Tim Skinner. **A MOTION was made and seconded to approve the above members for the 2022 Nominating Committee. MOTION CARRIED**

V Treasurer's Report: Cindy Herring reported that the RAA is currently at 1811 members and that the first quarter new member application are in line with 2021 numbers so membership continues to be steady. She ask Board members to make their assigned calls to new members as a way to personally welcome they to the Association. She then reported the following: The board approved payment of \$120,000 had been made to the note RAA Properties has with Hancock Whitney which leaves the note balance at the time of the meeting to \$526,664. She reported the Association was no longer in contract with The Daily Advertiser and the staff was no longer providing them with content and had turned off the feed with the vendor. Finally she reported the board approved technology upgrades to the Committee Room and Transaction room were complete.

She then reviewed the financials for the REALTOR® Association of Acadiana and RAA Properties and requested and answered questions from board members.

A MOTION was made and seconded to accept the Treasurer's report as presented. MOTION CARRIED

VI Committee Reports:

A. MLS: Lisa Roy Sheppert MLS Chair reported on the minutes from the March MLS Committee. **A MOTION was made to approve the minutes with the following amendments: Item #2 regarding Emily Courville's fine be sent back to the MLS Committee for further review and Item 3# be overturned and the board has approved the request to add the unknown field as an option for "Mobil Allowed" field. MOTION CARRIED**

B. YPN: Charles Ditch YPN Chair reported on the minutes from the March YPN meeting noting the section had made several changes/ additions to

the YPN Policies and procedures that needed to be approved by the board. **A MOTION was made and seconded to Approve the YPN Minutes as presented. MOTION CARRIED**

C. RCA: Todd Trahan: reported that RCA would be hosting a crawfish boil at his office on Thursday, April 7th and all board members were invited to attend.

VII CEO Report: Susan Holliday, CEO thanked the board for approving funding for her to attend the NAR AEI conference in Atlanta. She reported the conference had a ton of great information and networking opportunities and she was grateful for the board's support of her continued professional development.

VIII New Business: Susan Holliday reported on a potential development regarding the wooded lot RAA Properties own across Rue Beauregard from the RAA Headquarters. The Board requested further information from Holliday to be brought back to them at the April meeting.

IX Upcoming Events: Reid Smith, President reviewed the list of upcoming events with members of the board of directors and encouraged board members to actively work to attend as many of these sponsored events as possible.

1. **Tour du Riz:** Friday March 25th . Partnership with Downtown Alive featuring Marc Broussard
2. **Joint Industry Luncheon** (RAA, AHBA & AMLA) Tuesday, April 5th 11:30-1pm at the City Club. Program to include all mayors from the surrounding parishes to provide development updates and opportunities.
3. **Parade of Homes:** REALTOR member Open House: Wednesday, April 6th
4. **YPN Morning Buzz:** Thursday, April 14th Topic TBD
5. **Louisiana REALTORS® Legislative Meetings:** May 16th-18th in Baton Rouge
6. **NAR Legislative Meetings:** May 1st-7th in Washington DC
7. **NAR Conference & Expo:** November 9-14th in Orlando

With there being no further business the meeting was adjourned.