



**Board of Directors
March 26, 2019
MINUTES**

- I **Call to Order:** Walter Campbell, President called the meeting to order.
- II **Roll Call – Sign-in, Establish a Quorum.** Campbell confirmed a quorum had been met.
- III **Approval of Board Minutes: A MOTION was made and seconded to approve the minutes from the February meeting. MOTION CARRIED**
- IV **President’s Report:**
a. Harassment policy: Campbell reviewed with the board the new harassment policy to be adopted by the board of directors.

A MOTION was made and seconded to adopt the policy as presented to be placed in the RAA Policy and Procedure manual. MOTION CARRIED

b. REALTOR Day and Policy Changes from LARPAC: Campbell reviewed changes to LARPAC policies which prohibits local PAT's from using fund for the upcoming REALTOR® day at the capitol. He referred the board to a recommendation from the Executive Committee which states:

A MOTION was made by the Executive Committee to sponsor a bus to take RAA members to REALTOR® Day and to pay for the registration costs for the event. In addition, to pay for limited travel expenses (one-night stay in Baton Rouge, registration cost, mileage) for any RAA board member wishing to attend the event.

A MOTION was made and seconded to approve the recommendation from the Executive Committee on the funding for REALTOR® Day with the following amendment, “that members shall be charged a cancellation fee if they register and do no attend the event. MOTION CARRIED

Staff will immediately begin to promote the event and the free registration costs to the membership.

c. Report from the AHBA Homeshow: Holliday updated the board on the recent partnership with AHBA for the Acadiana Home & Design Show. The board was in agreement the event was a worthwhile partnership in which raised awareness for the REALTOR® brand. The board recommended that the CEO continue to explore ways in which the two organizations can continue to partner on events.

d. Broker- Owned MLS:

A MOTION was made and seconded to Enter into Executive Session allowing the CEO and the board attorney to remain. MOTION CARRIED

A MOTION was made and seconded to Exit Executive Session. MOTION CARRIED

A MOTION was made and seconded to accept the report from the recent MLS Administrative hearing. MOTION CARRIED

V Treasurer's Report: Reid Smith updated the board on the current membership statistics. Board members then provided feedback on the calls they had made to welcome new members in February. Smith stated the Prudential account as of February 28th was \$987,907.55. He reviewed with the board the current vs actual budgeted figures for 2019. Finally, he referred board members to the attached minutes from the 1st Quarter Budget & Finance Committee.

A MOTION was made and seconded to accept the Treasurer's report as presented and to approve the minutes and recommendations from the 1st Quarter Budget & Finance Committee. MOTION CARRIED

VI Committee Reports:

a. MLS: Lori McCarthy, MLS Chair reviewed the minutes from the March MLS Meeting. **A MOTION was made and seconded to approve the minutes from the MLS Committee as presented. MOTION CARRIED**

b. YPN: Leslie Guillory, YPN Chair reviewed the minutes from the March YPN meeting. **A MOTION was made and seconded to approve the YPN minutes as presented. MOTION CARRIED**

c. Events: Susan Holliday reviewed the minutes from the recent Events meeting. **A MOTION was made and seconded to approve the minutes from the Events meeting as presented. MOTION CARRIED**

VII CEO Report:

a. Attendance at NAR/ AEI Conference: Holliday referred the board to her written report regarding the activities from her office for the month. In addition, she stated she would be out of the office March 28th- April 2nd for the NAR AEI Conference.

VIII Upcoming Events:

Campbell reviewed with the board the upcoming events for the RAA:

1. **PARADE OF HOMES Caravan:** A joint event between RAA and AHBA: Wednesday, April 10th from 11-3pm
2. **RAA GMM honoring Honor Society Members:** Friday, April 12th at Petroleum Club at 11:30am. Special Guest Presenter: Johnny Blanchard with Rock-n-Bowl
3. **Louisiana REALTORS Legislative Conference:** April 22nd- 24th in Baton Rouge.
4. **Monthly Broker Breakfast:** Friday, April 27th at 8:30 am at RAA.
5. **Affiliate Appreciation:** Thursday, May 2nd at El Paso
6. **YPN Trivia Night:** Thursday May 9th Location TBD
7. **RAA GMM** Friday, August 2nd with State Treasurer' John Schroeder at Petroleum Club.
8. **YPN GMM-** Friday, August 23rd with Carl Carter, son of Beverly Carter.
9. **REALTOR® Appreciation Day:** Friday, September 13th at the Cajundome Convention center
10. **Joint GMM with the AHBA:** Tuesday, October 15th at River Oaks
11. **29th Annual Gumbo Cook-Off:** Wednesday, October 23rd at Park International

A MOTION was made and seconded to adjourn the meeting. MOTION CARRIED