



**Board of Directors
November 27, 2018**

MINUTES:

- I Call to Order: Lisa Roy Sheppert, President:** Lisa Roy Sheppert, President called the meeting to order. Sheppert opened the meeting by recognizing RAA Member, Connie Baudoin. During the President's report Sheppert recognized Baudoin who addressed the board regarding concerns over the proposed MLS Committee appointment by the President.
- II Roll Call – Sign-in**
- | | |
|----------------------------------|-------------------------------|
| Lisa Roy Sheppert-present | Jim Keaty- present |
| Walter Campbell-present | Lori McGrew-present |
| Angi Trahan-present | Angela Seaux-present |
| Harry Fuselier-present | Reid Smith-present |
| Janine Day-present | Kelly Streva-absent |
| Cassie Goldsboro-present | Kenneth Trahan-present |
| Jim Welch-present | |
- III Approval of Board Minutes: A MOTION was made and seconded to approve the minutes from the October board meeting. MOTION CARRIED.**
- IV Treasurer's Report:** Fuselier reported the current RAA membership was 1643 REALTOR® members. He reported the investments at Prudential as of October 31st is \$957,796.88 . Fuselier then reported the CEO has been working with him and the incoming Treasurer, Reid Smith to prepare the 2019 Budget. The 2019 Budget is in draft form as of now and has been viewed by members of the Executive Committee. The draft will move to the Finance Team on the next week or so and then back to the board in December for adoption. The budget

is relatively the same as 2018 except that additional funds are allocated for public relations and additional attorney's fees.

A MOTION was made and seconded to accept the Treasurer's report as presented. MOTION CARRIED

V President's Report:

1. 2019 Dues Billing update: Sheppert updated the board on the current status of the 2019 dues billing. She noted approximately 550 members had outstanding invoices. The staff will institute the 10% late fee policy when the RAA office opens on Monday, December 3rd.

2. 2019 Board Strategic Plan Review: The board reviewed the draft proposal of the 2019 Strategic Plan. Several board members questioned the intent of several line items contained within the plan. The staff was asked to further clarify several items.

A MOTION was made and seconded to table this item until the December board meeting. MOTION CARRIED

3. 2019 MLS Committee Appointments: Sheppert referred members to the proposed list of the 2019 MLS committee with the incoming President's appointments.

A MOTION was made and seconded to approve the 2019 MLS Committee appointments as presented. MOTION CARRIED

4. December Board Meeting: Sheppert reported due to the budget not being ready for adoption the board would need to meet in December. The meeting date will be Thursday, December 20, 2018. Staff will send out a calendar invite to hold the date.

VI Committee Reports:

1. MLS: Jim Keaty reviewed the MLS Minutes from November.

A MOTION was made and seconded to approve the minutes as presented. MOTION CARRIED

2. YPN: Sheppert reviewed the minutes from the YPN meeting.

A MOTION was made and seconded to approve the minutes as presented. MOTION CARRIED

VII CEO Report: Susan Holliday referred board members to her written report to review for her office's activities and meetings for the month.

VIII Upcoming Events: Sheppert referred board members to the calendar of upcoming events.

1. **Annual Installation Banquet honoring Walter Campbell:** Wednesday, November 28th at Abacus.

2. **Board and Committee Chair Luncheon:** Friday, December 7th at Nash's at 11:30am

With there being no further business the meeting was adjourned.