



**Board of Directors
January 29, 2019
MINUTES**

- I Call to Order:** Walter Campbell, President called the meeting to order.
- II Roll Call – Sign-in, Establish a Quorum:** Campbell established quorum had been met and referred all board members to the RAA's Code of Conduct document and asked board members to sign the document and return to the CEO.
- III Approval of Board Minutes: A MOTION was made and seconded to approve the minutes from the December 2018 meeting. MOTION CARRIED**
- IV President's Report:**
- 1. 2019 Dues Renewal Report:** Campbell reviewed with the board the 2019 dues renewal figures.
- 2. RAA Leadership Academy:** Campbell stated members of the Executive Committee met earlier in the month to review applications for the 2019 RAA Leadership class and were putting forward the following members for board approval:
1. Becky Gogola, VER
 2. Brittany Bouillion, REAL
 3. Lulu David, Keaty
 4. Caitlyn Hebert, KW
 5. Jeannie Delgreco, KW
 6. Scott Roberts, VER
- A MOTION was made and seconded to approve the members for the 2019 RAA Leadership Class as presented. MOTION CARRIED**
- 3. RAA Membership Survey:** Campbell reviewed with the board the draft of a proposed 2019 Membership Survey. Board members offered input on changes for the CEO to make prior to disseminating to the membership.

4. Update from the Louisiana REALTOR® Learning to Lead Conference: Campbell discussed the conference with the board and solicited feedback from those board members who attended the conference.

V Treasurer's Report: Reid Smith reported the current RAA membership was 1437 active members. The association has \$952,480.85 invested with Prudential as of December 31st. He referred board members to a call sheet located in the board packet which outlines calls board members are to make to all new RAA members. He asked board members make their calls and report back at the February board meeting. He then reviewed the RAA's year end 2018 financials and the current 2019 asset sheet with the board and opened the floor for any questions.

Smith reported he had reviewed a list of volunteers who had applied to serve on the Budget & Finance Committee and was recommending the following members to serve:

1. Jessica McGehee, VER (2 year term)
2. Cindy Herring, Broker (3 year term)
3. Nick Hundley, EXP (3 year term)
4. Shannon Higginbotham, Next Home Realty (3 year term)

A MOTION was made and seconded to accept the nominations for the Budget & Finance team as presented and to accept the Treasurer's report. MOTION CARRIED

VI Committee Reports:

A. YPN: A MOTION was made and seconded to approve the YPN minutes as presented. MOTION CARRIED

VII CEO Report: The CEO referred board members to her written report on the happenings within her office for the month. She also stated that only a few members remained in suspended status due to not meeting the MLS 2-hour class requirement or the Code of Ethics requirement.

A MOTION was made and seconded to enter into Executive Session allowing RAA board attorney, Mike Barras, the RAA CEO, Susan Holliday to remain. MOTION CARRIED

A MOTION was made and seconded to end Executive Session. MOTION CARRIED

Campbell then recognized RAA Member, Eloise Gauthier who announced she was running for the position of Secretary- Treasurer of Louisiana REALTOR® .

X Upcoming Events: Campbell reviewed with the board upcoming events for the RAA with members of the board:

- 1. Major Investor Luncheon:** Friday, March 1st at Café V.

2. **Louisiana REALTORS® Legislative Luncheon:** Tuesday, March 12th at the Petroleum Club. Registration through LR.
3. **GMM to celebrate members of the Honor Society:** Friday, April 12th at the Petroleum Club.
4. **GMM with State Treasurer John Schroeder:** Friday, August 2nd at the Petroleum Club.
5. **REALTOR® Appreciation Day:** Friday, September 13th at the Cajundome Convention Center.