



**Board of Directors  
February 26, 2019  
MINUTES**

- I Call to Order:** Walter Campbell, President called the meeting to order.
- II Roll Call – Sign-in, Establish a Quorum.** Campbell confirmed a quorum had been met.
- III Approval of Board Minutes: A MOTION was made and seconded to approve the minutes from the January meeting. MOTION CARRIED**
- IV President’s Report:**
- a. **RAA Membership Survey results:** Campbell reviewed with the board the results of the recent RAA Membership Survey.
- b. **Selection of 2019 Charities:** Campbell discussed with the board the 4 possible charities to be considered as proceed recipients for the 2019, 2020 and 2021 Gumbo Cook-Off. Those charities are: Maddie’s Footprints, Dreams Foundation, Lane’s Legacy, and Hearts of Hope.
- A MOTION was made and seconded to approve Maddie’s Footprints and Lane’s Legacy as 2 of the 3 charities for proceed recipients for the 2019, 2020 and 2021 Gumbo Cook-Off. MOTION CARRIED.** ( Note the 3<sup>rd</sup> recipient will be Habitat for Humanity which was approved at the December board meeting).
- c. **Speaker for REALTOR® Appreciation day:** Campbell discussed with the board the possibility of contracting with a national motivational speaker for the upcoming REALTOR® Appreciation event in September. The board decided to refer the matter to the Events Committee for input and recommendations.
- V Treasurer’s Report:** Reid Smith reported the RAA currently has 1463 REALTOR® members and 164 Affiliate members. Board members provided feedback on the calls they had made to welcome new members in January. All board members agreed this was a good service to try to engage new members and commended Smith on initiating it. Smith stated the Prudential account as of January 31<sup>st</sup> was \$977,584.01. He reviewed with the board the current vs actual budgeted figures for 2019. Finally, he reported that he and the CEO were

working with RAA's CPA Firm, Darnall, Sikes, Gardes & Frederick on the 2018 tax return as well as the annual review. Smith hopes both to be completed by the end of March. Smith will keep the board updated.

**A MOTION was made and seconded to accept the Treasurer's report as presented. MOTION CARRIED**

**VI Committee Reports:**

a. MLS: Lori McCarthy, MLS Chair reviewed the minutes from the February MLS Meeting. **A MOTION was made and seconded to approve the minutes from the MLS Committee as presented. MOTION CARRIED**

b. YPN: Leslie Guillory, YPN Chair reviewed the minutes from the February YPN meeting. **A MOTION was made and seconded to approve the YPN minutes as presented. MOTION CARRIED**

c. Professional Development: Susan Holliday reviewed the minutes from the Professional Development Meeting. **A MOTION was made and seconded to approve the minutes from the Professional Development meeting as presented. MOTION CARRIED**

d. Events: Susan Holliday reviewed the minutes from the Events Committee Meeting. **A MOTION was made and seconded to approve the minutes from the Events Committee meeting as presented. MOTION CARRIED**

**VII CEO Report:**

a. Staff training on Emergenetics: Holliday reported that she and the staff had participated in a half day training with Harold Suire on Emergenetics.

b. RAA Report Card: Holliday reviewed with the board the 2018 RAA Report card which is a snapshot of the year for 2018 and provides highlights on RAA's successes for the year.

c. Harassment Video: Board members viewed a video on Harassment from NAR's general counsel. Holliday will work with RAA's legal counsel, Steve Oat's to update RAA's Harassment policy to reflect Nar's current policy. Holliday will bring a draft of the new policy to the March Board Meeting.

**VIII Upcoming Events:**

**Campbell referred board members to the below events for RAA and encouraged board members to add these events to their calendars.**

1. **February Monthly Broker Breakfast:** Friday, February 22<sup>nd</sup> 8:30am at RAA Office
2. **Major Investor Event:** Friday, March 1<sup>st</sup> 11:30am at Café V
3. **AHBA Homeshow:** March 9<sup>th</sup> & 10<sup>th</sup> at the Cajundome Convention center

4. **Louisiana REALTOR® Legislative Luncheon:** Tuesday, March 19<sup>th</sup> at the Petroleum Club. 10am-noon 2-hour CE on Survival in the Real Estate World. Luncheon starts at noon.
5. **Monthly Broker Breakfast:** Friday, March 22<sup>nd</sup> at 8:30am at RAA
6. **PARADE OF HOMES Caravan:** A joint event between RAA and AHBA: Wednesday, April 10<sup>th</sup> from 11-3pm
7. **RAA GMM honoring Honor Society Members:** Friday, April 12<sup>th</sup> at Petroleum Club at 11:30am.
8. **Affiliate Appreciation:** Thursday, May 2<sup>nd</sup> . 11am-1pm. "Tentative "El Paso
9. **RAA GMM** Friday, August 2<sup>nd</sup> with State Treasurer' John Schroeder at Petroleum Club.
10. **YPN GMM-** Friday, August 23<sup>rd</sup> with Carl Carter, son of Beverly Carter.
11. **REALTOR® Appreciation Day:** Friday, September 13<sup>th</sup> at the Cajundome Convention center
12. **Joint GMM with the AHBA:** Tuesday, October 15<sup>th</sup> at River Oaks
13. **29<sup>th</sup> Annual Gumbo Cook-Off:** Wednesday, October 23<sup>rd</sup> at Park International

**A MOTION was made and seconded to adjourn the meeting. MOTION CARRIED**