



**Board of Directors  
September 25, 2018**

**MINUTES**

- I Call to Order:** Lisa Roy Sheppert, President called the meeting to order. Sheppert opened the meeting by recognizing several guests. Two of those guests: Beka Hebert and Kelly Darby presented to the board on issues concerning recommended rules changes which were approved by the MLS Committee and under consideration by the board of directors.

At the conclusion of the presentation a **MOTION was made and seconded to enter into Executive Session allowing RAA CEO, Susan Holliday. RAA Legal Counsel, Mike Barras and RAA MLS Director, Mary Sliman to remain. MOTION CARRIED**

**A Motion was made and seconded to exit Executive Session. MOTION CARRIED**

**II Roll Call – Sign-in:**

Lisa Roy Sheppert-present	Jim Keaty- present
Walter Campbell-present	Lori McGrew-present
Angi Trahan-present	Angela Seaux-present
Harry Fuselier-present	Reid Smith-present
Janine Day-present	Kelly Streva-present
Cassie Goldsboro-absent	Kenneth Trahan-present
Jim Welch-present	

- III Approval of Board Minutes: A MOTION was made and seconded to approve the minutes from the August board meeting. MOTION CARRIED.**

- IV Treasurer's Report:** Fuselier reported the RAA membership has reached the 1600 mark in September which is an all-time record high for the association. He

reported the Association has \$983,894.15 invested with Prudential as of August 31<sup>st</sup>. He then referred board members to the 2018 Budgeted versus Actual numbers for review. Finally, he asked board members to review the minutes from the 3<sup>rd</sup> Quarter Budget & Finance Committee where the committee is requesting the board accept recommendations from the Association's financial provider Greg Daigle on recommend fund changes within the Prudential investments.

**A MOTION was made and seconded to accept the Treasurer's report as presented and to approve the recommended investment adjusts as recommend. MOTION CARRIED**

**V President's Report:**

**1. 2019 Dues Billing:** Sheppert reported RAA staff had further investigated possible billing scenarios for the 2019 Dues Billing. Sample bills were distributed to board members to review. The board once again discussed possible optional add on's to the 2019 Dues billing for Friends of Louisiana PAC and the REALTOR® Relief Fund.

**A MOTION was made and seconded to not include Friends of Louisiana PAC and the REALTOR® Relief Fund on the 2019 Dues billing. MOTION CARRIED**

**2. Partnership with AHBA:** Sheppert reported on two potential partnerships with AHBA. The first being for the 2019 Parade of Homes event slated for Wednesday, April 10<sup>th</sup> 2019. Sheppert announced that the CEO had contacted Addina Martin with Nola lending to hold this date on the 2019 calendar for members to be able to view the 2019 Parade of Homes houses for free on this date. This would be a collaborative partnership between AHBA and RAA and replace caravan activities for this Wednesday. Secondly, Sheppert approached the board about becoming a support of the AHBA HomeShow March 9 & 10<sup>th</sup> in 2019. This would require a financial commitment on behalf of the RAA.

**A MOTION was made and seconded to authorized the RAA CEO to negotiate a sponsorship contract with the AHBA for the 2019 HomeShow not to exceed \$5,000. MOTION CARRIED.**

**3. Gumbo Cook-off Charity Update:** Sheppert reported Seed for Success had recently dissolved and as such proceeds from the 2018 Gumbo Cook-off would

be split equally between the two remaining charities, Maddie's Footprints and St. Michael's Shelter for Veterans.

**4. CPEX Grant: Partnership with local boards and LR:** Sheppert announced that all local associations have been asked to co-sponsor a Smart Growth seminar hosted by CPEX in November of 2018. This partnership will be also partly funded through a grant with NAR. As a sponsor RAA will be given 3 complimentary tickets to the event.

**A MOTION was made and seconded to approve the \$250 sponsorship for this event. MOTION CARRIED**

**VI Committee Reports:**

1. MLS: Jim Keaty reviewed the MLS Minutes from September.

**A MOTION was made and seconded to approve the minutes as presented. MOTION CARRIED**

2. YPN: Sheppert reviewed with the board the YPN Minutes.

**A MOTION was made and seconded to approve the minutes as presented. MOTION CARRIED**

3. Events: Sheppert reviewed the minutes from the YPN meeting.

**A MOTION was made and seconded to approve the minutes as presented. MOTION CARRIED**

4. RCA: Sheppert reviewed the recent RCA minutes.

**A MOTION was made and seconded to approve the minutes as presented. MOTION CARRIED**

**VII CEO Report:** Susan Holliday referred board members to her written report to review for her office's activities and meetings for the month.

**VIII Upcoming Events: Sheppert referred board members to the calendar of upcoming events.**

1. **Joint Luncheon w/ AMLA & AHBA-** Tuesday October 16<sup>th</sup> at 11:30am at River Oaks. Guest Speaker are Bruce Conque and Liz Webb Hebert.

2. **Annual Gumbo Cook-off:** Wednesday October 24<sup>th</sup> at Park International.

3. **Veteran's Day Celebration:** Friday, November 9<sup>th</sup> at The Double Tree by Hilton. Cost is \$25 per member.

4. **Annual Installation Banquet honoring Walter Campbell:** Wednesday, November 28<sup>th</sup> at Abacus.

With there being no further business the meeting was adjourned.