



Board of Directors
January 24, 2017

MINUTES

- I **Call to Order:** Angi Trahan, President called the meeting to order. She then asked each board member to introduce themselves and state what company they were affiliated with.
- II **Prayer:** Trahan called upon Lisa Roy Sheppert, President-Elect to say the prayer.
- III **Roll Call:**
- | | |
|---------------------------|------------------------|
| Angi Trahan-present | Don Perron-present |
| Lisa Roy Sheppert-present | Angela Seaux-present |
| Allen Duhe-present | Reid Smith-present |
| Harry Fuselier-present | Tim Skinner-present |
| Janine Day -present | Kelly Streva-present |
| Claire Disch-present | Kenneth Trahan-present |
| Lucius Hornsby-present | Jim Welch-present |
- IV **Approval of Board Minutes-** A **MOTION** was made and seconded to Approve the Minutes from the November Meeting. **MOTION CARRIED**
- V **RAA Report Card for 2016:** Trahan called upon Susan Holliday, CEO to give an overview of 2016.
- VI **President's Report:**
1. **Confidentiality Contract:** Trahan called upon Steve Oats, RAA legal Counsel to review with the board members the RAA's Conflict of

Interest and Confidentiality Policy. Board members were then asked to sign the 2017 policy and return to the CEO.

2. 2017 Dues Renewal Report: Trahan updated the board that to date RAA has 1340 Active members. Staff estimates are a 9% membership loss which is in line with previous years.

The 2017 Annual Budget is based upon a 5-year average renewal number of 1072 plus gaining an additional 165 members, so as of the meeting date we have already met our 2017 membership projected numbers.

3. Semi-Annual Member Services report: Trahan reported the new Semi-Annual Service billing went smoother than expected. Only 135 members were billed the \$35 late fee. As of Monday January 23rd, at noon there were only 12 people who have not paid the Semi-Annual Service fee.

4. RAA Leadership Academy: Trahan reported RAA opened up applications for the 2017 RAA Leadership Academy. Eight members applied to be a part of the 2017 class. The RAA Leadership Program is limited to 5 people. The Program will be chaired by the Immediate Past President of RAA, Allen Duhe.

Trahan stated the Executive Committee is recommending the following be selected:

Marianna Ducharme with Keaty Real Estate

Lori McGrew with Keaty real Estate

Ivan Jennings with Keller Williams

Kimberely LaFleur with van Eaton & Romero

Lynzie Blancahrd with Coldwell Banker

A **MOTION** was made and seconded to approve the recommended names for the Leadership Program as suggested by the Executive Committee. **MOTION CARRIED**

5. 70th Anniversary: Trahan reported RAA will officially turn 70 this year. In preparing for this momentous event Trahan chaired a committee along with several esteemed past presidents: Karen Cowen, Wendy Howell, Allen Duhe and Lori McCarthy. The goal of the committee is to celebrate all year long and to have one big birthday party for the membership. Trahan referred the board to the 70th Anniversary Timeline which was included in the board packet. Trahan also alerted members to the new logo to commemorate the 70th Anniversary. Finally, RAA will host a 70th Birthday Bash on Wednesday, March 29th at Vermilionville. The event is FREE for members and will have food, adult beverages and music.

VII Committee Reports:

A. **MLS:** Trahan called upon MLS Chair, Don Perron to give the MLS report. Perron referred members to the minutes from the January Meeting.

A **MOTION** was made and seconded to approve the minutes from the January Meeting. **MOTION CARRIED.**

A **MOTION** was Made and seconded to for the MLS Committee to review the MLS Rules and Regulations as they pertain to allowing SUPRA Access for Home Inspectors with special consideration to the liability of the RAA and to strongly urge the MLS Committee to consider rescinding Home Inspectors Supra access. **MOTION CARRIED**

A **MOTION** was made and seconded to form a Task Force to review the current MLS Rules and Regulations concerning SUPRA Access for home inspectors. **MOTION CARRIED**

B. RCA: Tim Skinner reported on the recent minutes from the RCA. A **MOTION** was made and seconded to approve the minutes from the RCA meeting. **MOTION CARRIED**

VIII Treasurer's Report: Harry Fuselier reported the current membership number reflected in today's report was 1341 active members. This number includes 23 new members to date for January. He also noted we ended 2016 with a total of 1509 members. The Prudential Account as of December 31st is \$662,947.72.

Fuselier then reported on the 2016-year end financials noting the expenses contained within the Unbudgeted expense line item.

Finally, Fuselier reported the board would need to confirm his appointments to the 2017 Budget & Finance team. There are 6 seats available. Three seats are for a 2-year term and 3 seats are for a 3 year term.

A MOTION was made and seconded to approve the following members to the 2017 Budget & Finance Team:

Billy McCarthy- 2 Year term

Judy Garber- 2 Year term

Kristi Andersen- 2 Year Term

Carol Grindrod- 3 Year term

Jeremy Harson- 3 Year Term

MOTION CARRIED

- IX CEO Report:** Susan Holliday referred the board to her attached written report. She then stated she would be taking a personal vacation the week of February 12th -18th . Finally, she reported that Sara Bourque was back from her maternity leave.
- X Upcoming Events:** Trahan reported on the below upcoming events and happenings at RAA.
- 1. Louisiana REALTOR® Learning to Lead Conference: January 24th & 25th in Baton Rouge**
 - 2. RAA Awards Luncheon honoring the REALTOR® of the Year, Affiliate of the Year, Lloyd G. Smith Honoree and the Peer award.** Friday, January 27th at the Petroleum Club. Registration at 11:30. Cost is \$20 for members.
 - 3. RAA 70th Anniversary Celebration:** Wednesday, March 29th at Vermilionville from 5-8pm. Food, music and beverages. Event is free for all RAA Members and guests are \$25.