



**Board of Directors
December 19, 2017
9am/ RAA Office**

MINUTES:

- I Call to Order:** Angi Trahan, President called the meeting to order.
- II Prayer:** Trahan requested a moment of silent prayer to remember RAA member, Jane Ortego was in the hospital.
- III Roll Call – Sign-in:**
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|----------------------------------|-------------------------------|
| Angi Trahan-present | Don Perron-absent |
| Lisa Roy Sheppert-present | Angela Seaux-present |
| Allen Duhe-present | Reid Smith-present |
| Harry Fuselier-present | Tim Skinner-absent |
| Janine Day-present | Kelly Streva-present |
| Claire Disch-present | Kenneth Trahan-present |
| Lucius Hornsby-present | Jim Welch-absent |
- IV Approval of Board Minutes-** A **MOTION** was made and seconded to approve the minutes from the November meeting. **MOTION CARRIED**
- V President's Report:**
- 1. Report on a meeting with Joel Robideaux:** Trahan reported that last week she, Lisa Roy Sheppert, Jason Ray, Susan Holliday and representatives from the Acadian Home Builders Association met with Joel Robideaux to discuss some conversations both organizations had become aware of regarding Council Member Theriot possibly putting forth an ordinance to place a moratorium on building in Lafayette Parish. The

board members asked a few in depth questions about the meeting and Trahan will keep the board updated on any developments.

2. By-Law Update: Trahan called upon Lisa Roy Sheppert to update the board on the By-Law Task Force. Sheppert stated that the By-Law Task Force would be comprised of Merrie Chris Leger, Reid Smith and Jim Welch. The Task Force had already held an introductory meeting to begin to discuss pertinent issues. A second meeting is schedule for the first week of January.

VI Committee Reports:

a. RCA: The board reviewed the attached minutes from the recent RCA planning session.

A **MOTION** was made and seconded to approve the minutes as presented. **MOTION CARRIED**

b. YPN: The board reviewed the minutes from the recent YPN meeting.

A **MOTION** was made and seconded to approve the minutes from the YPN meeting. **MOTION CARRIED**

VII Treasurer's Report (Attached)

A. **Membership Re-cap:** Fuselier reported that RAA has achieved a new milestone in its membership count and has reached over 1600 members in December. Fuselier reported the Prudential Account as of **November 30th was** \$807,412.57. He then reviewed the 2017 Budget vs Actual noting the report is as of December 17th so it shows a very good picture of the RAA's financial position for 2017.

Fuselier then asked the board to turn to the 2018 draft RAA budget. He noted this budget is a mirror copy of the 2017 budget with no newly added line items. Fuselier noted 2018 Budget is based on a 5-

year average of membership renewals or 1175 and gaining 165 new members over the course of 2018. In addition, he referred the board to the Education Line Item (5330). The draft includes a recommendation from the Budget and Finance Committee to increase the Education line item for instructors by \$20,000. The budget as presented takes into account for this recommendation.

A **MOTION** was made and seconded to accept the treasurers report as submitted. **MOTION CARRIED**

A **MOTION** was made and seconded to Approve the 2018 Budget as presented. **MOTION CARRIED**

VIII **CEO Report:** Holliday referred the board to her written report documenting her activities for the month.

Trahan then referred the board to the upcoming event for the next few weeks.

X **Upcoming Events:**

1. **Annual Installation in honor of Lisa Roy Sheppert:** Thursday, January 11th from 5:30-9pm at Abacus
2. **Awards Luncheon:** Friday, February 2nd at 11:30pm at Petroleum Club. Program to include: recognition for the REALTOR® of the Year, Affiliate of the Year, Peer Award and Lloyd G. Smith. Graduation of the 2017 RAA Leadership Class.
3. **Louisiana REALTORS® Learning to Lead Conference:** February 4th-6th in Lafayette at the Double Tree Hotel

With there being no further business, the meeting was adjourned.