



**Board of Directors
January 28, 2020**

MINUTES

- I Call to Order:** Jim Keaty President called the meeting to order.
- II Roll Call – Sign-in:** Keaty established a quorum had been met and recognized RAA General Counsel, Steve Oats who reviewed Robert's Rule of Order with members of the 2020 Board of Directors.
- III Approval of Board Minutes- A MOTION was made and seconded to approve the minutes from the December Board meeting. MOTION CARRIED**

IV President's Report:

1. Keaty reviewed with board members the 2020 renewal numbers for REALTOR® members as well as Affiliate members. He also discussed the billing status of the January – June Semi Annual billing for Association services.

2. RAA Leadership Academy:

Keaty reviewed with the board the below names of the members that the Executive Committee was recommending for the 2020 RAA Leadership Committee.

1. Debbie Green, Van Eaton & Romero
2. Phillip Smith, Keller Williams
3. Blair Broussard, District South
4. Ryan Pettigrew, Keller Williams
5. Tammy Weil, Dwight Andrus
6. Joy Cobert, Next Home Realty

A MOTION was made and seconded to accept the names of the candidates recommended by the Executive Committee for the 2020 RAA leadership Academy. MOTION CARRIED

3. Louisiana REALTOR® Learning to Lead Conference: February 5-7th in Lake Charles

Keaty discussed with board members the upcoming Louisiana REALTOR® Learning to Lead conference and a travel stipend to allow RAA board members the opportunity to attend the conference and take part in the governance portion of the event.

A MOTION was made and seconded to reimburse travel expenses for 2020 Board members for the registration cost for the Learning to LEAD conference, one-nights stay at the Golden Nugget and mileage. The emphasis being that board members will arrive early on Thursday, February 6th and attend Mary Jane Walsh presentation at 9:30am and stay for the remainder of the day and spend the night on the 6th at the conference hotel. MOTION CARRIED

4. AHBA Partnership for Annual Homeshow, March 7-8th Cajundome

Keaty discussed RAA was once again approached by the AHBA to be a presenting sponsor for the AHBA Home & Design Show.

A MOTION was made and seconded to become a presenting sponsor for the AHBA Annual Homeshow at a cost of \$3,000. MOTION CARRIED

5. NAR By-Law Change: Holliday stated NAR had made a recent by-law change to move the Code of Ethics requirements for REALTOR® members from every 2 years to a 3-year cycle. As such this becomes a NAR mandated by-law change RAA must adopt and place within our bylaws. Since it is mandated by NAR the board of directors can approve and it does not require a vote of the entire RAA membership.

A MOTION was made and seconded to adopt the NAR by-law change as it related to the Code of Ethics requirements for all RAA REALTOR® members. MOTION CARRIED

V Treasurer's Report:

Reid Smith updated the board on the current membership statistics and updated all board members on the board's policy to make personal phone calls to all new members and referred them to the January call sheet. Smith stated the Prudential account as of December 31st was \$1,251,092.29. He reviewed the year-end figures for 2019 and provided board members an update on the purchase of 234 Rue Beauregard.

A MOTION was made and seconded to accept the Treasurer's report as presented. MOTION CARRIED

He also reported on the Executive Committee's recommendations for open positions on the 2020 Budget & Finance Committee listed below.

1. Merrie Chris Leger (3 year term)
2. Hubert Gauthier (3 year term)
3. Charles Ditch (3 year term)
4. Connie Gardiner (2 year term)
5. Jeremy Clostio (1 year term)

**A MOTION was made and seconded to APPROVE the Executive Committee's recommended members to serve on the 2020 Budget & Finance team.
MOTION CARRIED**

VI Committee Reports:

A. MLS: Bill Bacque Chair presented the minutes from the January MLS Committee Meeting. **A MOTION was made and seconded to approve the minutes from the MLS Meeting. MOTION CARRIED**

B. YPN: Tony Cobarrubia presented on behalf o the YPN. **A MOTION was made and seconded to accept the YPN report. MOTION CARRIED**

C. RCA: Monty Warren reported on behalf o RCA. **A MOTION was made and seconded to Accept the report from the RCA as presented. MOTION CARRIED**

VII CEO Report: Susan Holliday referred board members to her written report which provide board members with an update on her office's work load.
A MOTION was made and seconded to approve the CEO report as presented. MOTION CARRIED

VIII New Business:

1. Request from the ACPAT for funding for the Louisiana REALTOR® Legislative day in April.

Holliday presented to the board a request from the local ACPAT to once again fund registration costs and busses to take RAA members to Louisiana REALTORS® Legislative Conference.

A MOTION was made and seconded to defer this item to a future board meeting for discussion. MOTION CARRIED

X Upcoming Events:

Keaty referred board members to the various upcoming events the RAA was hosting and encouraged all board members to attend.

a. Awards Luncheon: Friday, January 31st at Petroleum Club. Awards given out for the REALTOR® of the Year, LLOYD G. Smith, Peer Award and the Affiliate of the Year. Registration is at 11:30am and the program starts at Noon.

b. Louisiana REALTOR® Learning to LEAD Conference: February 5th-7th in Lake Charles at the Golden Nugget

c. Joint Industry Luncheon: Monday, February 17th 11:30-1pm at the Double Tree by Hilton. Special Guest Stephen Wagesback with LABI.

d. 2020 Board Retreat: February 17th- 18th at Courtyard by Marriott in Baton Rouge