

Board of Directors July 30, 2019

MINUTES

- Call to Order: Walter Campbell, President called the meeting to order.
- II Roll Call Sign-in: Campbell confirmed a quorum had been met.
- III Approval of Board Minutes: A MOTION was made and seconded to approve the minutes from the June meeting. MOTION CARRIED
- IV President's Report:
 - a. **Annual Meeting Update**: Campbell with the assistance of Susan Holliday updated the RAA Board on the upcoming annual meeting details.
 - b. **MLS:** Campbell discussed with the board the status of the MOU between RAA, Bayou Board and Greater Baton Rouge Board of REALTORS®.

A MOTION was made and seconded to instruct the CEO not to sign the MOU between the parties until the MLS task force had the opportunity to meet with members of the Baton Rouge Association. MOTION CARRIED

Instanet upload function/ contact: Holliday updated the board that she had signed the contract with Instanet which includes the upload function for the input form. She hopes to have this feature launch soon for the membership. She will keep the board updated on the upload function as it progresses.

c. LR Fall Meeting: September 17-20th in NOLA: Campbell referred to the schedule of events for the upcoming Louisiana REALTOR® Conference. Campbell stated the Executive Committee members had made a motion to provide the board stipend for the upcoming LR Conference. The stipend would include 2 nights stay at the conference hotel, reimbursement for conference events and mileage to and from the conference. In addition, the Executive Committee would like to host a dinner on Wednesday evening, September 18th for members of the RAA board and RAA members who are currently serving on the Louisiana REALTORS® board of directors.

A MOTION was made and seconded to expend funds to cover director reimbursement costs as well as costs associated with the group dinner. MOTION CARRIED

d. **One Acadiana Correspondence:** Campbell referred members of the board to the attached correspondence from One Acadiana seeking RAA's support of an upcoming fundraising campaign.

A MOTION was made and seconded to have the CEO reach out to the organization to get additional information on the campaign and report back to the board of directors. MOTION CARRIED

e. **NAR Corporate Ally Program:** Campbell referred board members to the attached correspondence from NAR regarding a contribution from RAA to the NAR Corporate Ally Program.

A MOTION was made and seconded to instruct the CEO to contact NAR to inquire about the formula used to calculate the invoice that RAA invoice which was sent to them via e-mail. MOTION CARRIED

f. **Approval of Committee Appointments for 2019 Awards Committee**: Walter referred the board to the attached list of committee members for the end of the year awards.

A MOTION was made and seconded to approve the Awards Committee as presented. MOTION CARRRIED

V Committee Reports:

- 1. YPN- Report/ Update on Summer programming series: Leslie Guillory YPN Chair provided the board with an update on the YPN activities as of late.
- VI Treasurer's Report: Reid Smith, Treasurer referred board members to the membership re-cap as well as the board member call list for new members for June. Smith reported the Prudential Account as of June 30th was 1\$1,216,576.78. He then asked the board members if they had any questions about the 2019 Actual v Budget figures.

Smith then reported on the Building Task Force. He stated the Building Task Force had met on two occasions. They had identified a few properties and had actually went to view one property. The Task Force will continue to be active and will report back to the board on a monthly basis.

Finally, Smith reported that he and Susan Holliday had a meeting with the Association's CPA firm Darnall, Sikes, Gardes and Frederick. The CPA firm

A MOTION was made and seconded to accept the Treasurer's report as presented. MOTION CARRIED

VII CEO Report: The CEO reported that she was still in the process of developing a Crisis Plan for RAA. She will bring an executive summary of the newly created document to the August board meeting.

Holliday then reported she had been informed that the CEO for the Southwest Louisiana Assn. of REALTORS® (SWLAR) had been relieved of her duties. The board discussed this news.

A MOTION was made and seconded to have the RAA President, Walter Campbell reach out to the President of SWLAR to offer various types of support that RAA can could possibly provide during this transition. MOTION CARRIED

New Business: The board discussed a recent post on RAA Talk which discussed issues with members posting things that were contained within the MLS and were clogging up the RAA Talk page.

A MOTION was made and seconded to form a Task Force to review RAA Talk, how is being used and possibly discussing new rules for posts to the page.

MOTION CARRIED

- VIII Upcoming Events: Campell reviewed with the board the list of upcoming RAA events and encouraged board members to attend as many events as their schedule would allow.
 - 1. **YPN Social**: Thursday, August 1st 5-7pm at Corner Bar
 - 2. National Speaker, **Mark Given** to present CE for CRS designation, Thursday, August 15th at RAA. Early Bird registration is \$99 and regular registration is \$149.
 - 3. RAA Annual Meeting: Friday, August 23rd at 10am at the Petroleum Club
 - 4. **YPN GMM** Friday, August 23rd at Petroleum Club with Carl Carter, son of Beverly Carter. Registration is at 11:30 with the event to start at noon. Cost is \$20 per person.
 - 5. **REALTOR® Appreciation Day:** Friday, September 13th at the Cajundome Convention center. Confirmed keynote speaker is **Billy Nungesser**.
 - 6. National Speaker **Shay Hata** for a Professional Development Opportunity: Monday, September 23rd 8:30-Noon. Location TBD
 - 7. **Body Language Expert, Jan Hardgrave**, Friday, October 4th9:30-10:30 at LITE
 - 8. **Joint GMM with the AHBA**: Tuesday, October 8th at River Oaks. Event will feature a forum for everyone running for the Lafayette City-Parish President position.
 - 9. 29th Annual Gumbo Cook-Off: Wednesday, October 23rd at Park International

With there being no further business, the meeting was adjourned.