

Board of Directors April 30, 2019

MINUTES

- **Call to Order:** Walter Campbell, President called the meeting to order.
- II Roll Call Sign-in, Establish a Quorum. Campbell confirmed a quorum had been met.
- III Approval of Board Minutes: A MOTION was made and seconded to approve the minutes from the March meeting. MOTION CARRIED

IV President's Report:

a. Rae Murdock- Orientation Waiver: A MOTION was made and seconded to deny the orientation fine waiver as requested by Rae Murdock. MOTION CARRIED

b. Louisiana REALTORS® meeting Re-cap: Campbell opened up the floor for feedback from board members on the recent Louisiana REALTORS® Legislative meetings.

c. MLS Partnership Opportunity: Holliday reported on an invitation for RAA to become part of an MLS partnership with GRBAR and Bayou Board regarding MLS. This partnership was discussed by the board.

A MOTION was made and seconded for RAA to participate in an aggregated data partnership with the Bayou Board of REALTORS® and the Greater Baton Rouge Association of REALTORS® and to bring back any contracts or agreements from this partnership to the board for review and approval. MOTION CARRIED

d. Report from the Professional Standards Committee:

A MOTION was made and seconded to Enter into Executive Session allowing the CEO and the board attorney to remain. MOTION CARRIED

A MOTION was made and seconded to Exit Executive Session. MOTION CARRIED

A MOTION was made and seconded to accept the report from the recent MLS Administrative hearing. MOTION CARRIED

V Treasurer's Report:

Reid Smith updated the board on the current membership statistics. Several board members commented they were having difficulty reaching new members when they made their introductory calls. It was suggested staff inform these members about the calls during new member orientation.

Smith announced the Prudential account had crested to over 1 million dollars which was a significant achievement for the RAA. The actual figure as of March 31st was \$1,000,751.89 He reviewed with the board the current vs actual budgeted figures for 2019. Finally, he stated the Budget & Finance Committee would meet next on May 21st. At the meeting they would discuss the purchase of a new phone system as well as have Pam Bonin with Darnall Sikes Gardes and Fredrick review the 2018 annual review the firm conducted on RAA's behalf.

A MOTION was made and seconded to accept the Treasurer's report as presented MOTION CARRIED

VI Committee Reports:

a. MLS Lori McCarthy, MLS Chair reviewed the minutes from the March MLS Meeting. A MOTION was made and seconded to approve the minutes from the MLS Committee with the following changes.

The Board approved the changes as presented for the composition of the MLS committee however; they recommended section XVIII-Multiple Listing be removed from the RAA By-Laws and placed within the RAA Policies and Procedures. MOTION CARRIED

Since the above motion requires a By Law change, staff will work to schedule an annual meeting ASAP and get notice ready for the membership.

b. Events Susan Holliday reviewed the minutes from the recent Events meeting. A MOTION was made and seconded to approve the minutes from the Events meeting as presented. MOTION CARRIED

c. YPN: Leslie Guillory, YPN Chair reviewed the minutes from the April YPN meeting. A MOTION was made and seconded to approve the YPN minutes as presented. MOTION CARRIED

VII **CEO Report:** Holliday referred the board to her written report regarding the activities from her office for the month. In addition,

- VIII Upcoming Events: RAA President, Walter Campbell reviewed with the board members the upcoming meetings for the month.
 - 1. Affiliate Appreciation: Thursday, May 2nd at El Paso
 - 2. YPN Trivia Night: Thursday May 9th Location The Room at Corner Bar

3. **RAA GMM** Friday, August 2^{nd} with State Treasurer' John Schroeder at Petroleum Club.

4. YPN GMM- Friday, August 23rd with Carl Carter, son of Beverly Carter.

5. **REALTOR® Appreciation Day:** Friday, September 13th at the Cajundome Convention center

- 6. Joint GMM with the AHBA: Tuesday, October 15th at River Oaks
- 7. 29th Annual Gumbo Cook-Off: Wednesday, October 23rd at Park International

A MOTION was made and seconded to adjourn the meeting. MOTION CARRIED