



**Board of Directors
October 24, 2017
9am/ RAA Office**

MINUTES:

- I **Call to Order:** Angi Trahan, President called the meeting to order.
- II **Prayer:** Trahan requested that every board member bow their head in silent prayer.
- IV **Approval of Board Minutes-** The board was asked to review the minutes from the September meeting. It was noted that the minutes did not include the email vote on supporting Iberia Parish tax proposal for law enforcement. The CEO stated the motion did pass and she will amend the minutes to reflect the vote.

A MOTION was made and seconded to approve the minutes as presented with the inclusion of the Iberia Parish vote. MOTION CARRIED

V President's Report:

1. Introduction Norman Morris, LR CEO: Trahan welcomed Louisiana REALTORS® CEO and new staff member Kim Callaway. Morris updated board members on the legislative landscape within the State as well as at a Federal level. He then provided the board with an LREC update and spoke about a new Louisiana REALTOR® member benefit which is a technology hot-line.

2. Policy & Procedure Task Force Update: Trahan expressed thanks to RAA members: Tim Skinner, Jim Welch, Jason Ray and Cindy Herring

Trahan noted there were 3 main areas of focus before approving the red-line changes in document that was presented.

First item was the Membership Roster: Trahan stated the policy reflected in the Policy & Procedure document is the current policy which has been in existence for many years. During meetings of the Policy & Procedure Task Force it has been suggested that the RAA Board consider altering this policy to include a new Broker member benefit whereby in January of every year every RAA broker member would be given a free complimentary copy of the excel list of members. This member benefit would only be for Broker members only, not Appraiser members. The board discussed this change to the current policy at length.

A MOTION was made and seconded to alter the Policy and Procedure handbook under Section III item B to include a new member benefit for Broker members which would include a complimentary copy of the RAA membership roster. This roster will be sent to Broker members on an annual basis before January 15th of each year. MOTION CARRIED with 3 against.

Trahan then directed board members to review changes to the Policy & Procedure document as they relate to Education Policies. The Policy & Procedure Task Force is recommending an increase in fees for education classes for non-members. Second change is to waive fees for any REALTOR® member wishing to attend an RAA class whether they belong to RAA or not.

Both of these items did receive much discussion and deliberation.

Finally, Trahan discussed proposed changes to the current RAA Room Rental Policy. The new policy would restrict an education vendor from renting the space and charging RAA members for classes.

This item was discussed at length as well.

Trahan asked if the board had any further questions about any other changes proposed in the Policy and Procedure Task Force.

A MOTION was made to accept the Policy and Procedure Task Force as presented. MOTION CARRIED

3. Morgan City Outreach: Trahan stated the RAA staff is suggesting a possible outreach to real estate agents in the Morgan City area before the end of the year. The staff has proposed the following: RAA would host a luncheon for real estate agents in the area and during the lunch talk about RAA its benefits and services as well as participation in our MLS and immediately following the lunch offer a free two-hour CE class.

A MOTION was made and seconded to authorize the RAA CEO the resources necessary to plan and execute this event. MOTION CARRIED.

At this time due to time constraints the meeting was adjourned. The CEO will send the RAA board members minutes from the MLS Committee from October to be voted on via email vote so that the changes suggested by the MLS Committee can be adopted and implemented.

MEETING ADJOURNED