



**Board of Directors  
March 20, 2018**

**MINUTES**

**I Call to Order:** Lisa Roy Sheppert, President called the meeting to order. Sheppert then recognized two guests in attendance, Eloise Gauthier and Steven Hebert commissioners with LREC.

**II Roll Call – Sign-in:**

**Lisa Roy Sheppert-present  
Walter Campbell-present  
Angi Trahan-present  
Harry Fuselier-present  
Janine Day-present  
Cassie Goldsboro-present**

**Jim Keaty- excused  
Lori McGrew-excused  
Angela Seaux-present  
Reid Smith-present  
Kelly Streva-present  
Kenneth Trahan-present**

**Jim Welch-present**

**III Approval of Board Minutes: A MOTION was made and seconded to approve the minutes from the February board meeting as well as the email vote which occurred on March 8th. MOTION CARRIED.**

**IV President's Report:**

**1. Discussion with LREC Commissioners:** The board discussed with the LREC Commissioners the need to raise the bar on professionalism within the industry.

**A MOTION was made and seconded for the President to form a task force to make recommendations of proposed changes to the current licensing law to effect positive change in the professionalism of real estate professionals. This task force will then report back to the board before trying to garner support from Louisiana REALTORS®. MOTION CARRIED**

**2. Data Consolidation Workgroup:** Sheppert updated the board on the status and progress of the Statewide Data Collaboration workgroup. The next meeting will be held on May 3<sup>rd</sup> in Lafayette.

**3. PAC Update:** Sheppert updated the board on the schedule for REALTOR® Day at the Capitol. An event being held in conjunction with Louisiana REALTORS® Learning to Lead Conference. Sheppert encouraged all board members to make plans to attend.

**4. By Law's Update:** Sheppert reviewed with the board the process by which would be used for the upcoming Annual Meeting scheduled for April 19<sup>th</sup> at the City Club.

**V Committee Reports:**

1. **MLS:** Susan Holliday reviewed the minutes from the March MLS Committee. **A MOTION was made and seconded to approve the minutes excluding item number 4. MOTION CARRIED**

2. **YPN:** Sheppert referred board members to the minutes from the YPN Committee. **A MOTION was made and seconded to approve the minutes as presented. MOTION CARRIED**

3. **Honor Society:** Sheppert referred board members to the minutes from the Honor Society Committee. **A MOTION was made and seconded to approve the minutes as presented. MOTION CARRIED**

**VI Treasurer's Report:** Fuselier reported RAA membership renewal numbers were 1465. The prudential account as of February 28<sup>th</sup> is 804,228.32. Fuselier then entertained questions about the 2018 Budget v actual figures.

**A MOTION was made and seconded to accept the Treasurer's report as presented. MOTION CARRIED**

**VII CEO report:** Holliday referred board members to her written report which reviewed her office's activities for the month. In addition, it was reported that the CEO would be out of the office from March 21-26<sup>th</sup> while attending the NAR

AIE Conference. Finally, it was reported that the entire RAA staff would be attending REALTOR® Day in Baton Rouge in April 24<sup>th</sup> and so in light of this the RAA would be closed for the day.

**VIII Upcoming Events:** Sheppert reviewed with board member the RAA's upcoming events.

1. **Major Investor Luncheon:** Tuesday, March 20<sup>th</sup> at 11:30am at Café V
2. **Honor Society Luncheon:** Friday April 13<sup>th</sup> at Petroleum Club. Registration begins at 11:30 and the program starts at noon.
3. **Louisiana REALTOR® Spring into Action Conference:** April 23-26<sup>th</sup> in Baton Rouge. Statewide REALTOR® Day at the Capital is set for Tuesday, April 24<sup>th</sup>.
4. **RAA Office Closed for Good Friday:** Friday, March 30<sup>th</sup>
5. **ACPAC Auction:** May 10<sup>th</sup> at Rock n Bowl
6. **Affiliate Appreciation Luncheon** TBD
7. **REALTOR® Appreciation:** Friday, September 14<sup>th</sup> Cajundome Convention center