



**Board of Directors
April 17, 2018**

MINUTES

I Call to Order: Lisa Roy Sheppert, President called the meeting to order.

II Roll Call – Sign-in:

Lisa Roy Sheppert-present

Walter Campbell-present

Angi Trahan-present

Harry Fuselier-present

Janine Day-present

Cassie Goldsboro-present

Jim Welch-present

Jim Keaty- present

Lori McGrew-present

Angela Seaux-present

Reid Smith-present

Kelly Streva-present

Kenneth Trahan-present

III Approval of Board Minutes: A MOTION was made and seconded to approve the minutes from the March board meeting. MOTION CARRIED.

IV President's Report:

1. NAR: Sheppert reported on two issues dealing with the National Association of REALTORS®. The first item is NAR is proposing a \$30 per member dues increase for 2019. The proposal must be approved by the NAR board during the May meetings. Sheppert discussed with the board NAR's position on the need for the increase and where the new revenue would go. Second, Sheppert discussed with board members that NAR had launched a new logo which was met with much resentment from REALTOR® members. She encouraged board members who may not be aware of the feedback on the logo to check out the NAR "hub" and its facebook page to see some the responses from other REALTOR® members on the new branding efforts.

2. PAC Update: Sheppert reported RAA had secured two buses to transport RAA members to Baton Rouge to attend Louisiana REALTOR® Day at the Capitol. As of the meeting RAA was expected to have over 100 of its members in attendance.

3. Board Retreat Follow-up: Sheppert referred board members to information provided by LREC Commissioner, Eloise Gauthier on adjacent states rules and fees regarding real estate licensures.

V Committee Reports:

1. **MLS:** Jim Keaty, MLS Chair presented the minutes from the April meeting. **A MOTION was made and seconded to approve the minutes as presented MOTION CARRIED**

2. **YPN:** Lisa Sheppert presented the YPN Minutes. **A MOTION was made and seconded to approved the minutes as presented. MOTION CARRIED**

3. **Cultural Diversity:** Lisa Sheppert presented the Cultural Diversity minutes. **A MOTION was made and seconded to approve the minutes with amending the cover of the minutes to reflect that the minutes are from the Cultural Diversity Committee and not the Professional Development Committee. MOTION CARRIED**

VI Treasurer's Report: Treasurer, Harry Fuselier presented a 1st quarter report to the board. He reviewed the RAA's financial position as of April 12th. He then reviewed with the board the Budget vs Actual numbers for the first quarter. He reported the RAA current membership is 1484. In addition, he reported the 2017 tax return for the Association is completed and filed. Finally, he stated the CPA Firm has completed the 2017 Annual review which will be presented to the Budget & Finance team at their next meeting.

Upon receiving the Treasurer's report a **MOTION was made and seconded to ask the Budget & Finance team to review the RAA's cash on hand and to make possible recommendations for a cash on hand policy as well as possible investments of the funds. MOTION CARRIED**

VII Upcoming Events: Sheppert reported on the upcoming RAA events.

1. **Louisiana REALTOR® Spring into Action Conference:** April 23-26th in Baton Rouge. Statewide REALTOR® Day at the Capitol is set for Tuesday, April 24th .

2. **ACPAC Auction:** May 10th at Rock n Bowl CANCELLED

3. **Affiliate Appreciation Luncheon** Thursday, May 10th at El Paso

4. **REALTOR® Appreciation:** Friday, September 14th Cajundome Convention center