**REALTORS® Commercial Alliance**

**RCA Planning Session for 2018**

**December 7, 2017**

**Minutes**

Members Present: Mark Mouton, Danny Nugier, Frank Brown, Randy Olson, Joe Bouligny, Bart Broussard, Lisa Sheppert and Tim Skinner.

Members Absent: Sue Dupont, Cassie Goldsboro, Zach Hager and Craig Pugliese

Also Present: Mary Sliman

Danny Nugier, RCA President, called the meeting to order at 9:00am.

1. Motion to approve the minutes from October 12 & 19, 2017. Motion was seconded and passed.
2. Motion to appoint Joe Bouligny and Tim Skinner as RAA’s representatives on the LACDB Board of Managers. Motion was seconded and passed.
3. Events for 2018:
   1. 3 Luncheons with the following topics:
      1. Representatives from CCIM, IREM and SIOR to speak about each designation
      2. Mark Zappi and Ramesh Kolluru, both with UL
      3. Charles Landry and guest to discuss TIFs, Economic Development Districts
   2. Socials in months between luncheons
   3. LEDA Breakfasts:
      1. February 7th, May 9th, August 1st, November 7th
      2. Mary & Mark Mouton will work to schedule topics/presenters for each date
4. Education for 2018:
   1. CCIM Foundations for Success course in Fall 2018
   2. SIOR course – work on possibility of offering a seminar or class
   3. Introduction to Commercial Real Estate – Mary will work with Karl Landreneau to get class written and approved.
   4. Acadiana Commercial Outlook – April 5th, 2018
   5. Commercial Mandatory course – work with LR or Brent Lancaster
   6. Look into bringing in national speaker to discuss Marketing with Technology and Social Media
5. Mark Mouton, Mary Sliman and Tim Skinner will also work on developing a monthly or quarterly economic report for RCA members.

There being no further business, the meeting was adjourned at 10:15am.

Minutes submitted by:

Mary Sliman, RCA liaison